

Colville Capital is an investment firm focused on acquiring, building and accelerating growth of private companies. In partnership with management, Colville acquires controlling interests in companies with values ranging from \$10 to \$50 million. Colville is uniquely positioned in the lower-end middle market with its long-term focus, depth of financial and operational experience, and the reputation and relationships of its investors and principals. We are investors for the long-term, seek to acquire companies from legacy business owners, and strive to build businesses of enduring value.

INVESTMENT CHARACTERISTICS

INVESTMENT PREFERENCES

- Revenue: \$10 million - \$100 million
- EBITDA: \$2 million - \$6 million
- No minimums for add-on acquisitions
- Headquartered in North America
- No startups or turnarounds
- Management as co-investors

INDUSTRY FOCUS

- Value-added Distribution
- Niche Manufacturing
- Business Services
- Diversified Industrials

INVESTMENT SITUATIONS

- Generational transitions
- Management buyouts
- Recapitalizations
- Growth financings
- Shareholder liquidity events
- Divestitures / Spin-outs

INVESTMENT CHARACTERISTICS

- Family or entrepreneurially owned businesses
- Sustainable competitive advantage
- History of stable cash flows
- Diversified customer base
- Multiple avenues of growth

CURRENT PORTFOLIO INVESTMENTS

Motion & Flow Control Products, Inc. is a leading value-added distributor of engineered industrial products, with products from more than 600 active suppliers. With 20 locations spanning from New Mexico to Washington, MFCP is the largest full-line Parker Hannifin distributor in the Western United States. In addition to its industrial product offerings, the Company distributes innovative energy-efficient heating systems for residential, commercial and industrial applications.



Denver, CO | www.mfcpinc.com

Insource Performance Solutions, LLC is a market pioneer and leading provider of performance-based managed workforce solutions primarily for distribution and manufacturing centers. Insource integrates labor, industrial engineering and performance supervision into one offering, providing supply chain cost certainty. This performance-based, flexible workforce solution enables companies to unlock their operation's potential by reducing costs while improving efficiency and workforce flexibility. Given the significant advantages of Insource's business model over other alternatives, the Company is well positioned to address rising trends in the supply chain.



Charlotte, NC | www.insourceperforms.com

**PRIVATE EQUITY
FOCUSED ON
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MIDDLE MARKET**

**LONG TERM
INVESTORS IN
PARTNERSHIP WITH
MANAGEMENT**

**SIGNIFICANT DEPTH
OF CAPITAL &
FINANCIAL AND
OPERATIONAL
EXPERIENCE**

INVESTMENT PROFESSIONALS

Mark W. Mealy
Managing Partner
Direct: (704) 323-4404
mmealy@colvillecapital.com

Michael A. Steinback
Operating Partner
Direct: (828) 458-0123
msteinback@colvillecapital.com

T. Daniel Sanderson
Vice President
Direct: (704) 323-4422
dsanderson@colvillecapital.com