

Colville Capital is an investment firm focused on acquiring, building and accelerating growth of private companies. In partnership with management, Colville acquires controlling interests in companies with values ranging from \$10 to \$50 million. Colville is uniquely positioned in the lower-end middle market with its long-term focus, depth of financial and operational experience, and the reputation and relationships of its investors and principals. We are investors for the long-term, seek to acquire companies from legacy business owners, and strive to build businesses of enduring value.

INVESTMENT CHARACTERISTICS

INVESTMENT PREFERENCES

- Revenue: \$10 million - \$100 million
- EBITDA: \$2 million - \$6 million
- No minimums for add-on acquisitions
- Headquartered in North America
- No startups or turnarounds
- Management as co-investors

INVESTMENT SITUATIONS

- Generational transitions
- Management buyouts
- Recapitalizations
- Growth financings
- Shareholder liquidity events
- Divestitures/ Spin-outs

INDUSTRY FOCUS

- Value-added Distribution
- Niche Manufacturing
- Business Services
- Diversified Industrials

INVESTMENT CHARACTERISTICS

- Family or entrepreneurially owned businesses
- Sustainable competitive advantage
- History of stable cash flows
- Diversified customer base
- Multiple avenues of growth

COLVILLE'S FAMILY OF COMPANIES



Motion & Flow Control Products, Inc.
Headquarters: Aurora, CO
www.mfcpinc.com

Motion & Flow Control Products, Inc. is a leading value-added distributor of engineered industrial products from over 600 active suppliers. With over 33 locations, MFCP is the largest Parker Hannifin distributor in the Western United States, selling a broad offering of engineered fittings, seals, instrumentation, filtration, and hydraulic and industrial hose.



Kurz Industrial Solutions, Inc.
Headquarters: Neenah, WI
www.kurz.com

Kurz Industrial Solutions, Inc. is a leading one-source supplier and service center of electric motors, industrial drive, and control equipment, and power transmission technologies, serving Wisconsin, the Upper Peninsula, and surrounding geographies. In business since 1918, Kurz offers a comprehensive scope of products and services, including rotating apparatus, static drives, electronic controls, and mechanical power transmission equipment.



Stored Energy Holdings, Inc.
Headquarters: Auburn, MA
www.northeastbattery.com

Stored Energy Holdings, Inc. is comprised of Northeast Battery, the largest independent stored energy products distributor in the Northeast United States, and Tri-State Battery. With locations spanning from Virginia to Maine, Stored Energy Holdings distributes rechargeable power solutions and related equipment used in a wide variety of battery-powered equipment such as floor scrubbers, aerial work platforms, golf carts, and utility vehicles. The Company also provides engineered standby power systems for applications ranging from data centers to telecommunications.

**PRIVATE EQUITY
FOCUSED ON
SMALLER END OF
MIDDLE MARKET**

**LONG TERM
INVESTORS IN
PARTNERSHIP WITH
MANAGEMENT**

**SIGNIFICANT DEPTH
OF CAPITAL &
FINANCIAL AND
OPERATIONAL
EXPERIENCE**

INVESTMENT PROFESSIONALS

Mark W Mealy

Managing Partner

Direct: (704) 323-4404

mmealy@colvillecapital.com

T. Daniel Sanderson

Partner

Direct: (704) 323-4422

dsanderson@colvillecapital.com

Mike Steinback

Operating Partner